

You can cooperate fully with us and any other professionals that you are using. A buyer will want up-to-date financial information. If you use an accountant or bookkeeping firm, you can work with them on making current information available. Time is of the essence in any practice sale transaction. The failure to close on schedule permits the buyer to reconsider or make changes in the original proposal.

And finally, your team of advisors must all be working toward the common goal of selling your practice for the best price and terms available in the marketplace, and closing the sale as quickly as possible! Remember that, as your professional practice broker we are on your side. Only by being as cooperative as possible with us can we best handle your practice interests.